#### 1. Title of the Practice:1

Daily Listening of Mumbai University Song at 9:00 AM

### 2. Objectives of the Practice

To foster unity, discipline, and a sense of pride among students and faculty by reinforcing the university's identity and values through a daily tradition.

### 3. The Context

In a diverse academic environment, it was essential to implement a practice that unites all members of the college, instilling a sense of belonging and pride in the institution's heritage.

### 4. The Practice

The college plays the Mumbai University song at 9:00 AM every day, creating a uniform, respectful atmosphere. This practice, unique to Indian higher education, brings together the community and strengthens emotional connection to the university. No major constraints have been faced, but consistent participation is essential for its success.

#### 5. Evidence of Success

Student participation has been consistently high, contributing to a more focused and disciplined atmosphere across the campus. The practice has significantly boosted the sense of community and college pride.

### 6. Problems Encountered and Resources Required

Some students initially showed reluctance to participate, but this was overcome through awareness campaigns. The practice requires a sound system and time management to ensure it's carried out efficiently every day.

# 7. Notes (Optional)

This best practice can be adopted in other institutions to foster a similar sense of unity. It helps in reinforcing institutional values and is a simple yet effective way to enhance college culture.

# 1. Title of Practice: 2

Earn and Learn scheme

### 2.Objectives of Practice:

- 1. To teach students about customer satisfaction
- 2. To teach students about marketing strategies like upselling.

#### 3. The Context:

- 1. In the era of bookish knowledge Dnyandeep College of Science & Commerce has started to focus on practical knowledge.
- 2. We have organized a food stall at local festival.

### 4.The Practice:

- 1. We have taken an initiative for students so they can understand about business and strategies.
- 2. It helps to boost marketing knowledge of students.
- 3. It motivates students to perform well in day todays life.
- 4. It teaches students about customer satisfaction and upselling skills.

### **5.Evidence of Success:**

As the event has started we have organized the stall for 5 days at the event in which we have introduced a complete continental menu with a indian touch which had resulted in tremendous success for the stall, also students had gained a breif knowledge about marketing, customer satisfaction, problem solving techniques etc.

# 6.Problem Faced & Resources Required:

- 1. As we have decided to organize a stall this festival Mr. Chavan (Member of Lions Club, Khed) had helped us a lot.
- 2. All the staff teaching & non-teaching staff members also helped during the stall.
- 3. The major problem we have faced is the water management for pot washing when the event is at open ground location.